

SALTWATER SOLUTIONS FEES

PRICES ARE CURRENT AS AT 18/10/20 AND ARE SUBJECT TO CHANGE WITHOUT NOTICE



Job (Excluding Vessels)	Fee	Caps in Commission	Who pays?	Payment due
Min Fee simple transfers	\$250.00		Either party	
Assist as stakeholder for transfers I.E. Development of the Contract, holding documents and funds etc	\$250 to \$750	\$750.00	Both parties share	On Settlement
Lease Licence	\$10 / week		Owner	Pro rata
Lease and Manage lease	\$15 / week		Owner	Pro Rata
Lease symbol	\$520.00		Fisher	On signing
Permanent transfer of licenses, symbols & quota	6%	\$5,000.00	Owner	On Settlement
Swaps	6% Est market value	\$5,000.00	Both parties share	On signing
Where one party wants to use the Trust Account (optional)	\$300.00 / Transaction		Which-ever party requires this option	Prior to settlement
Lease quota where supplier monitors emails in and outside work hours	.03c / Kg		Owner	When leased
Lease quota where supplier transfers to Broker's licence in advance	.05c / Kg		Owner	When leased
Lease quota where Agent has to call the supplier and assist with the process of the transfer	.06c / Kg		Owner	When Leased
Valuations (applies only to people who are not clients)	\$500		Enquirer	Prior to valuation

Boat Sales

Where the owner grants the Agent Sole agency the commission is 5% + GST with a cap of \$5000 on commission. The Seller decides on the duration of Sole Agency period

Where the owner does not grant sole agency to the Agent, and/or after the sole agency period expires the following commission rates apply:

For Assets under \$100,000.00: \$550.00 flag-fall and 5% + GST

For Assets over \$100,000.00: \$1,100.00 flag-fall and 4% + GST

For Assets over \$200,000.00: \$1,100.00 flag fall and 3% + GST

\$110.00 AUD + GST listing fee, refundable if the Agent does the sale

Notes:

*Commission is not payable on any GST part of the sale price

*Add GST to all indicated fees

*Where contract/lease arrangements are set up for you and where you don't need an Agent to monitor outcomes a min fee of \$250 applies and the actual fee depends on the terms of the agreement and how complex it is.

*Discounts may apply for repeat customers and referrals, please enquire.